

∞ Outstanding Young Agent of the Year

Awarded to a living agent, 45 years of age or younger, this award recognizes the young agent who has demonstrated dedication to his/her profession by:

- a. Involvement in national, state, or local association activities,
- b. Personal efforts to further him/herself as an insurance professional,
- c. Skills in selling insurance, and
- d. Involvement in community activities.

Nominee's Name: _____

Qualifications:

∞ Spirit of Nebraska Award

A living individual who has achieved national prominence and made a major contribution to the health, prosperity, education, and/or well-being of the citizens of Nebraska.

Nominations must include a biography of the nominated individual illustrating how the individual meets the nomination qualifications.

Nominee's Name: _____

Qualifications:

Five Star Company of the Year

Awarded to an insurance company that has been of exceptional support to our members. We want YOU to have a voice in telling us how your agency has benefited from your top carriers. Your input below will help us choose an outstanding candidate for this year's inaugural award.

Nominee Qualifications: Company must be a member of IIAN.

Step 1: To qualify your top carriers, list below in no particular order, **at least two**, but **no more than four**, insurance companies that **during the past year** you consider to be your best overall. **You must list at least two companies.** (Please consider Personal Lines and Commercial Lines companies; Specialty, Workers Comp, and Life/Health companies.)

Company A: _____ Company B: _____

Company C: _____ Company D: _____

Step 2: Complete the form using the companies you listed above. For each category, please circle the **ONE** letter, corresponding to the insurance company above, you consider to be the best.

CATEGORY	COMPANY			
Technology: Overall ease of use / up and down load capabilities / user friendly / training and support.	A	B	C	D
Personnel: Underwriting knowledge / service standards / "partnership" philosophy / marketing rep technical knowledge /dispute resolution	A	B	C	D
Policy Issuance: Quality and timeliness of new business / renewals / endorsements	A	B	C	D
Products/Markets: Consistency and stability / speed to market/ new product training / responsiveness to recommendations	A	B	C	D
Claims: Product knowledge / professional service / prompt, accurate, fair contact with consumer / communication with agent	A	B	C	D
Agency Support: Provides new producer funding / agency start-up funding / Automation, technical, and/or sales training	A	B	C	D
Extraordinary Factors: Community involvement / charity work / national or local lobbying efforts on behalf of industry	A	B	C	D
The Bottom Line: Overall relationship.	A	B	C	D

Step 3: Please nominate **YOUR** choice for **Five Star Company of the Year—2016**

Step 4: Return completed form to the IIAN office **prior to September 15, 2016.**

Send to: IIAN Executive Committee, 8231Northwoods Dr. Ste B., Lincoln, NE 68505
 Fax: 402-476-1586 E-mail: office@biginebraska.org